## SIMCOE OFFICE PRODUCTS AND DESIGN



## TOO MANY PEOPLE PERCEIVE BIG BOX STORES HAVE THE BEST PRICES.

At Simcoe Office Products & Design people often ask us how our prices are just as good as the big office box stores. The answer is simple – perception.

What we mean by this is that, in most instances, our prices are even LOWER than the big box retailers because of overhead, or a lack thereof to be more specific.

We have high buying power and, without the same level of overhead along with the fact that we only cater to business, only equals greater savings and in most cases our prices are significantly lower than the big box stores. Many people are pleasantly surprised and of course also enjoy the added benefits of what we offer as a one stop shop. This results in even further savings by using one supplier.

We recently had a new customer that purchased with a large office supply chain store for over 15 years, finally start using us and it resulted in an overall savings of \$3,000 per year on their toner cartridges alone.

So don't let your perception get in the way of saving your company money, we are able to offer you a wide variety of products and services at excellent and low prices.

In addition, studies show that \$100 spent at locally owned businesses contributes an additional \$58 to the local economy. By comparison, \$100 spent at a chain store yields approximately just \$31 in local economic impact.

However, affordable prices don't mean much if they aren't backed by exceptional customer service. That's why we provide service that is second to none as our live operators are 100 per cent committed to answering all of your office needs, large or small.

So whether you're looking to purchase office supplies and furniture, ink and toner cartridges, custom rubber stamps, facility and break room supplies, or anything else office related, you can trust the professionals at Simcoe Office Products & Design to help you every step of the way. After all, we offer big city savings with small town service!

